

WHAT THE ELECTRICAL INDUSTRY IS SAYING ABOUT US



Howarth Timber

“Every month this year my sales team has reached its sales target and I directly attribute this to sales-i.”

Mark Terry, National Sales Manager,
Howarth Timber & Building Supplies

Jackson Building Centres

“Branch Managers have a million and one things to do each day. sales-i gives them some very simple but meaningful information to attract extra sales. It gives us a very clear picture of the sales performance of each customer – so if we are missing any sales opportunities we can do something about it.”

Steve Marris, Sales & Marketing Director,
Jackson Building Centres

R&M Electrical

“sales-i was designed from the ground up for sales people and sales management. It helps cut to the chase when making sales calls and streamlines and accelerates the sales process. Moreover it gives us great visibility of our customer contact activity and call cycles. The combination of sales and customer intelligence makes it a great choice for R&M.”

Alistair Skyrme, Manager,
R&M Electricals Exports division



SALES & CUSTOMER INTELLIGENCE ALERTS, DESIGNED TO BREAK TARGETS, EVEN IN THE TOUGHEST OF ECONOMIC CLIMATES

sales-i ™
SELL SMART